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Frost Brown Todd Closes Sale of Historic Nashville Landmark

Ernest Tubb Record Shop Sells for \$18.3 million

Frost Brown Todd (FBT) represented a Nashville-based investment group in the \$18.3 million acquisition of the Ernest Tubb Record Shop. Located in the historic Broadway Preservation District, the FBT team also helped acquire the assets of the record store business as part of the buyer's efforts to preserve the beloved building. The deal was the equivalent of approximately \$2000 per square foot based on the building's size and location. Nashville attorney [Blake C. Bars](#) and Columbus attorney [Timothy E. Wieher](#) acted as lead counsel.

"We are thrilled to be a part of saving and protecting an important piece of Nashville music history," said Bars. "This deal was not only beneficial to our clients, but also to those across Nashville and the U.S. who value the history of the Ernest Tubb Record Shop."

A singer and songwriter, Ernest Tubb was also known as the Texas Troubadour and was considered a country music master. His downtown Nashville record shop began operations in 1947 and has held its current location in the heart of Lower Broadway since 1951. It was known for selling country and bluegrass CDs, DVDs, books and memorabilia.

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