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How to Make a Deal | After COVID

Webinar Series

As the M&A market begins to resume activity, what are the key areas for attention as transactional structures and terms evolve?

Our FBT [Private Equity Industry Team](#) will give you their thoughts on pricing, structure and terms "After COVID." We will look at a company purchase from the perspectives of buyer, seller, management team and sponsor.

We know you are busy, so we have pre-recorded this webinar for you to view at your own pace.

Moderated by:

[Edward W. Moore, Jr.](#), Member
Dallas, TX 214.580.5842

Frost Brown Todd Private Equity Team Members:

[Nathan Harris](#) "Deal Terms that Matter"
Nashville, TN 615.251.5578

[Holly Powell](#) "Structuring the Purchase Price"
Lexington, KY 859.244.7597

[Scott Dolson](#) "Rollover Equity"
Louisville, KY 502.568.0203

**Our coronavirus-related guidance was current at the time of publication, but the situation remains fluid and the long-term ramifications are still unknown. Nevertheless, we are committed to providing regular updates on the emerging legal issues, as well as any changes at the policy level that stand to impact ground-level operations for your business.*

To provide guidance and support to clients as this global public-health crisis unfolds, Frost Brown Todd has created a [Coronavirus Response Team](#). Our attorneys are on hand to answer your questions and provide guidance on how to proactively prepare for and manage any coronavirus-related threats to your business operations and workforce.

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