

E. Todd Wilkowski

Partner

twilkowski@fbtgibbons.com | 513.870.8241

9277 Centre Pointe Drive
Suite 300
West Chester, OH 45069

Industries

Consumable Goods

Industrials

Manufacturing

Supply Chain

Practice Areas

Construction

Corporate Law

Family Office Services

International Services

Latin America Desk

Outside General Counsel Services

Private Equity & Venture

Bar Memberships

Ohio

Languages

English

Spanish

Todd focuses his practice on serving private, closely held and/or family-owned businesses as their outside general counsel and trusted advisor on all legal and risk issues. Besides a prior career as an Air Force officer, Todd also has unique background in construction law, where he has advised companies on myriad legal issues affecting the industry in both private practice and as a general counsel. Before joining FBT Gibbons, Todd served for seven years as the general counsel for Baker Concrete Construction Inc., the nation's largest concrete construction specialty contractor, where he had daily oversight over the company's legal, enterprise risk management, contracts, ethics, compliance, political lobbying and government relations functions. Prior to Baker, Todd was a partner with a large Cincinnati law firm where he gained substantial litigation, arbitration and alternative dispute experience while assisting the firm's clients in resolving risk issues that threatened their profitable growth or continued sustainability.

Todd's full-time practice is serving as outside general counsel to private and family-owned businesses of all sizes. He provides timely, practical, strategic, and value-added advice on various issues and opportunities faced by closely held companies involving, but not limited to, enterprise risk management, contract drafting and negotiation, litigation and dispute resolution oversight, corporate restructuring, tactical and strategic HR and employment, and intellectual property and government compliance. He also offers business advice in areas such as succession planning/ exit strategies and strategic plan development. Todd takes a proactive approach on identifying and providing innovative solutions impacting his clients' continued development and success. He also advises his clients on potential strategies for seizing current market

opportunities while concurrently and effectively leveraging the risks commensurate with these opportunities.

Other Info About Todd

Experience

Assisted 40-year-old private Company in effectively transferring ownership from first to second generation family ownership.

Serves as outside general counsel to fast-growing logistics/intermodal transportation company in its growth from $60 million to currently over $300 million

Serves as outside general counsel to early stage cosmetic company that is growing its national and international footprint

Serves as outside general counsel to start up company that provides innovative property management solutions

Serves as outside general counsel to building operations management company that is rapidly expanding its operations to multiple states

Formed company's first legal department and had responsibility for daily management over the company's legal, enterprise risk management and contracts departments in the drafting, review, negotiating and execution of over $800 million in contractual transactions annually

Created company's first Code of Ethics program to address corporate succession issues and federal government requirement issues and trained approximately 1,000 company employees throughout U.S.

Helped create and implement company's Crisis Management Program and led company's Crisis Management Response Team on two projects involving fatalities

Worked with business development and operations teams to identify key repeat customers or prospective customers in new geographical areas and negotiated master agreements to facilitate

securing new projects worth over $300 million

Education

Regent University, J.D., M.A., Public Policy, 1998

U.S. Air Force Academy, B.S., International Affairs, 1989

LPM Institute, *Fundamental Skills of Legal Project Management*, Certificate, August 2023

Recognition

The Best Lawyers in America®, Construction, 2019-2027; Closely Held Companies and Family Businesses, 2021-2027

C-Suite Award, Lead Magazine, 2013

Cincinnati Business Courier's Forty Under 40, 2004

Cincinnati Academy of Leadership for Lawyers, 2006

Defense Meritorious Service Medal, 1994

Held Top Secret SBI clearance and L Clearance (DOE)

Professional Affiliations

Conduit Apprenticeship Program, Board of Advisors

Turning Point Fractional Business Partners, Member

Cincinnati Hispanic Chamber of Commerce, Member

Construction Industry Ethics and Compliance Initiative, Membership Committee, 2009-2014

Association of General Contractors – National General Counsel Roundtable, 2008-2014

Association of Corporate Counsel, 2007-2014

Civic Activities

Clermont County Chamber of Commerce, Board Member

Salvation Army Board of Advisors, Vice Chair, 2025-present

Goering Center Board of Advisors, Vice Chair, 2025-present

Goering Center Board of Advisors, 2015-present

USA Cares, Board Member, 2022-present

Salvation Army of Greater Cincinnati, Board Member, 2009-present

ArtsWave Board, 2016

PUREhope, Board Member, 2011-present

St. Rita School for the Deaf, Director, 2000-2006

Teen Challenge of Cincinnati, Trustee, 2000-2006

Friars Club, Trustee, 2001-2005

Council on Child Abuse, Board Member, 2002-2008

Regent University School of Law Board of Visitors, 2016-present

USAF Academy Association of Graduates

Presentations

Podcast Guest, "The Fractional Executive Revolution", The Drop In CEO, November 10, 2025.

Podcast Guest, "Building a National Legal Team", Orange County Power Players Podcast with Danny Flores, May 1, 2025.

Podcast Guest, "Legal Counsel for Company Growth – Is There a New Model?", The Third Growth Option with Benno Duenkelsbuehler and Guests, April 25, 2024

Podcast Guest, "Navigating Business Challenges with Confidence", The Drop In CEO, April 15, 2024

Podcast Guest, "Revolutionizing Legal Services for Small Businesses ", The Drop In CEO, September 18, 2023

Panelist, "Building Your Company's C-Suite with Fractional Advisors", May 23, 2023

Panelist, "Building Your Company's C-Suite with Fractional Advisors", April 27, 2022

Podcast Guest, "Episode #99: The Future of Law Firms and M&A in the Age of AI", Deep Wealth, February 14, 2022

Podcast Guest, "Episode #96: Why a Fractional General Counsel Helps You Get to Yes", Deep Wealth, February 2, 2022

Podcast Guest, "Episode #137: Servant Leadership", The Rich Life, September 28, 2021

Podcast Guest, "Episode #93: 2020, Don't Put it in the Rearview Mirror", Side Effects, February 2, 2021

Panelist, "Scaling for Sustainable Growth: What You Should be Doing Now", Cincinnati Business Courier, October 27, 2017

Major Publications

"When a Fractional GC Makes Sense", Co-Author, *Chief Executive*, January 2025

"7 Benefits of Fractional General Counsel Services", Author, *CEOWORLD Magazine*, November 2024

"Reassessing Your Business' Go-forward Plan: Why? Who? How?", Author, *Goering Center Newsletter*, University of Cincinnati, August 2022

"Helping People, Growing a Community", Featured, *Venue Magazine*, July 2022

"New Year, New You", Author, *Goering Center Newsletter*, University of Cincinnati, March 2020

"Emergence of Fractional/Outsourced Trusted Business Advisory Services", Author, *Goering Center Newsletter*, University of Cincinnati, March 2018

"A New Field of Battle", Featured, *American Builders Quarterly*, September 2013

Featured Articles

FEMA Assistance for Non-Profit Entities Providing COVID-19 Protective Measures

© 2026 FBT Gibbons LLP. May be considered attorney advertising in some jurisdictions.