Christina M. Sprecher

Partner

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Industries

Finance

Energy

Industrials

Manufacturing

Regional & Community Banks

Supply Chain

Practice Areas

Corporate Law

Franchise & Distribution

Fund Formation & Management

Health Care

Land Use & Zoning

Private Equity & Venture

Real Estate

Shopping Center & Retail Development

Solutions

Data Centers

Bar Memberships

Ohio

Kentucky

Christina is the Practice Group Leader for Real Estate at FBT Gibbons and serves on the firm's Compensation Committee. As Practice Group Leader, she leads a team of more than 90 real estate practitioners who handle all aspects of commercial real estate transactions, including acquisitions, dispositions, leasing, development, and financing.

With respect to her own practice, spanning more than 20 years, Christina has advised clients on complex and multi-faceted deals involving various project types, such as shopping center, retail, restaurant, office, data center, telecommunications, manufacturing, industrial/warehouse, multifamily, and mixed-use projects. She has represented global, national, and regional clients, including real estate investment trusts, developers, and operators, in major financial transactions, including sale/leaseback arrangements. Her mission is to provide effective and innovative solutions for her clients' real estate needs and challenges.

Christina has extensive experience representing clients in the data center and telecommunications industries, including data center operators and owners, hyperscalers, high-speed internet, video, voice and data providers, as we all as third-party users of such services, with respect to data center, fiber network, and cell site leases, Colocation Agreements, MSAs, SLAs, license and marketing agreements, easement agreements and revenue sharing agreements. In connection with her data center work, Christina

provides “soup to nuts” solutions working with her team across practice areas important to such projects, including, but not limited to, land use and zoning, economic incentives, state and local tax, environmental, including Brownfields, and construction.

Christina is a Fellow of the American College of Real Estate Lawyers (ACREL), a prestigious national organization of real estate attorneys. Admission to ACREL is by invitation only after a rigorous screening process. She was also named a “Thomson Reuters Stand-out Lawyer” in 2024 and 2025 as a result of being one of the three most outstanding lawyers one (or more) of her global clients worked with in the last three years as part of Thomson Reuters’ global research with senior in-house counsel.

Other Info About Christina

Experience

Represented telecommunications/communications/IT provider valued at $1.8 billion with all aspects of its office, data center, and fiber network locations throughout the Midwest in deals valued in excess of $600 million.

Represented a regional technology company providing high-speed data, video, voice and IT solutions through an expanding fiber, cloud services and data storage network with all aspects of site diligence and acquisitions including negotiation of purchase and sale agreements, development agreements, easement agreements, license, marketing, revenue share agreements, master cell tower leases, smart-cell licenses, central office diligence, and rights of entry.

Represented a global owner, operator, developer, and service provider of data centers specializing in complex capacity solutions for sophisticated technology companies with acquisition of unimproved land for data center project.

Represented a global technology company specializing in the customer experience, including engagement, solutioning, front- and back-office process optimization, analytics, and business transformation in dozens of lease deals across the U.S. for their call

center operations and customer solution data storage.

Represented one of the United States' largest providers of shared communications infrastructure with tens of thousands of cell towers and nearly 100,000 route miles of fiber setting strategy for and negotiating a major long-term data center lease in one of the world's most important telecommunications centers with one of the most densely populated meet-me rooms in the nation.

Represented publicly traded real estate investment trust in the sale of an industrial/warehouse portfolio of properties in a deal valued at just under $1 billion.

Represented global manufacturing company with acquisition, development, financing (including economic development incentives), and construction of new North American Headquarters valued at $60 million.

Represented New York-based investment firm conducting title due diligence for the acquisition of 3,000 residential assets in a compressed time frame for a transaction valued at $500 million.

Represented private equity firm in acquisition of publicly held restaurant operation involving 270 locations across 32 states in a transaction valued at $335 million.

Represented regional healthcare system in a deal valued at $24 million to acquire a portion of an existing facility located on a 70-acre campus requiring documentation of a complex *Shared Facilities, Separation, and Easement Agreement* which included a separation plan and master services utility agreement to address the cost allocation and separation of electricity, chilled water, compressed air and steam for the facility and the portion of the property retained by the seller.

Represented major department store in $30 million sale of property located at a mixed-use project in greater San Francisco, California metropolitan area and short-term leaseback.

Represented major department store in $34 million sale-leaseback of property located at a mixed-use project in Los Angeles, California.

Represented global logistics provider with all aspects of warehouse and office portfolio with respect to acquisition, development and leasing.

Represented multi-family developer client with Corporate Transparency Act compliance for numerous entities.

Represented developer in numerous land acquisition and build-to-suit lease transactions with nation's largest operator of rural lifestyle retail stores in Indiana, Ohio, Kentucky, Michigan, Maryland and West Virginia.

Represented publicly traded restaurant operation in disposition of 80 locations in 3 states in a deal valued at $175 million.

Represented privately held restaurant operation in acquisition of 76 locations in 3 states.

Represented publicly traded company in leasing over one million square feet of Class A office space.

Represented national department store chain in connection with all aspects of its retail real estate portfolio.

Represented publicly held regional telecommunications company with all aspects of its real estate portfolio.

Represented purchaser of industrial park property for construction of a multimillion-dollar fulfillment center.

Represented restaurant franchise owner/operator in acquiring locations throughout the region through lease or purchase.

Represented corporate clients in acquisition and disposition of shopping center, office, industrial, data center, and warehouse space.

Represented retailers, financial institutions, hotel operators, developers and owners in connection with commercial leases, including ground leases and sale-leaseback transactions.

Represented publicly traded cannabis company with leasing of retail dispensaries.

Represented clients in the purchase and sale of business and assets, entity formation, and business strategy and planning.

Education

Valparaiso University School of Law, J.D.

Moot Court Society, National Team
Hispanic Law Students Association, President

Indiana University, B.A.

Harvard Business School Executive Education – Leading Professional Service Firms

Recognition

Chambers USA, Real Estate, 2025-2026

Thomson Reuters® Stand-out Lawyer – independently rated lawyers

Leadership Cincinnati, Class 40

WE Lead, Class II

Cincinnati Academy of Leadership for Lawyers, Class XIV

Cincy Magazine, Cincy Leading Lawyer, Real Estate

Cincinnati Ballet 45th Anniversary Honoree

Inspiring Arts Volunteer of the Year, Inspire Cincinnati/*Cincinnati Enquirer*

Professional Affiliations

Fellow of the American College of Real Estate Lawyers

U.S. Law Firm Group, Real Estate Committee Chair

International Council of Shopping Centers

Commercial Real Estate Women

Cincinnati Bar Association

Ohio State Bar Association

Civic Activities

University of Cincinnati Real Estate Center, BEARE Board Member, Board of Executive Advisors in Real Estate (2020 – present)

International Council of Shopping Centers, Ohio, Kentucky, Indiana, Michigan and Pennsylvania ("OKIMP") Retail Development & Law Symposium, Planning Committee (2018 – present)

Commercial Real Estate Women, former Board of Directors, Sponsorship Liaison (2017 – present)

Building Industry Association of Northern Kentucky, Member (2020 – present)

American Red Cross, Greater Cincinnati-Dayton Region, Board of Directors, Board Officer and Chair of Leadership Development Committee (2011 – 2020); Alumni Advisory Board (2020-present)

Cincinnati Ballet Company, Board of Trustees & Executive Committee (2004 – 2012); BRAVO!, President (2004 – 2012); Sustaining Trustee (2012 – present); Étoile, Chair (2017 – 2018)

American Heart Association, Go Red for Women Executive Leadership Team (2015 – 2016); Open Your Heart Committee (2016 – 2020)

Hispanic Chamber Cincinnati USA, Member (2009 – 2015)

Xavier University, Williams College of Business, Executive Mentor (2007 -2013)

Firm Committees

Real Estate Practice Group Leader

Compensation Committee, Member

Finance Committee, Former Member

Nominating Committee, Former Member

Presentations

Speaker, “Storing Data – Bits and Bytes About Data Center Developments,” ICSC+LAW Symposium OH/KY/IN/MI/PA, Columbus, OH, February 27, 2026

Speaker, “Corporate Transparency Act: Beneficial Ownership and FinCEN Reporting – What Real Estate Owners, Investors, and Developers Need to Know,” Frost Brown Todd Webinar, Cincinnati, OH, January 19, 2024

Speaker, “REA: Reinvention for Redevelopment – Your Future is What You Make It,” ICSC+U.S. Law Conference, Phoenix, AZ, October 25, 2023

Keynote, “A Retail Conversation: Trends, Education and Lending,” ICSC+Law Symposium, Columbus, OH, March 3, 2023

Speaker, “Re-Engineering the Traditional Shopping Center REA: What’s Past is Prologue, or Is it?,” ICSC U.S. Law Conference, Orlando, FL, October 28, 2022

Speaker, “I Will Survive (and Thrive): Getting through the Pandemic as a Retailer,” ICSC OKIMP Retail Development & Law Symposium, Columbus, OH, 2021

Speaker, “That was Then, This is Now: Dealing with Existing REAs in Today’s Evolving Retail Centers,” ICSC OKIMP Retail Development & Law Symposium, Columbus, OH, 2019

Roundtable Leader, “Outparcel Development: Approvals, Restrictions and Challenges -OH MY!” ICSC U.S. Law Conference, Orlando, FL, 2018

Roundtable Leader, “Pop Goes the Retail Shop: Leasing Considerations,” ICSC U.S. Law Conference, San Antonio, TX, 2017

Speaker “The Clock is Ticking! Pop-Up Leasing in an Evolving Retail World,” ICSC OKIMP Retail Development & Law Symposium, Columbus, OH, 2017

Roundtable Leader, “Didn’t See that Coming: Implied Operating Covenants,” ICSC U.S. Law Conference, Hollywood, FL, 2016

Major Publications

June 28, 2023
The Corporate Transparency Act's Impact on the Real Estate Industry: What You Need to Know to Comply

September 14, 2020
CDC Orders Freeze on Residential Evictions until December 31, 2020

April 14, 2020
Issues Facing the Commercial Leasing Industry during the COVID-19 Pandemic

March 26, 2019
Frost Brown Todd 2019 Leadership Appointments Include Five Women

June 24, 2011
Christina M. Sprecher Elected to American Red Cross Board of Directors

Featured Articles

The Corporate Transparency Act's Impact on the Real Estate Industry: What You Need to Know to Comply

Commercial Leasing: Reexamining Force Majeure in the Post-COVID Landscape

New Operational Guidelines for Affordable Housing Projects

Affordable Housing and the Build Back Better Act

Zoning Rules Create Affordability and Economic Benefits

Issues Facing the Commercial Leasing Industry during the COVID-19 Pandemic

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