



Joseph J. Dehner

Retired Partner

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Great American Tower
301 East Fourth Street, Suite 3300
Cincinnati, OH 45202

Industries

Technology
Manufacturing
Mobility
Supply Chain

Practice Areas

Corporate Law
China Desk
German Desk
India Desk
International Services
Japan Desk
Latin America Desk
Mergers & Acquisitions
Middle East & North Africa Desk
Securities & Shareholder Disputes
Startups & Emerging Businesses
Tax

Bar Memberships

Florida
Ohio

Languages

English
Russian (not fluent)

fbtgibbons.com

Joe counsels a wide range of companies on international matters, serving as outside general counsel to many small to large multinational businesses. For more than forty years, Joe has guided business owners in their formation and growth, through investment in the U.S. and abroad, joint ventures, agent and distributor systems, and other techniques. He has served as an advocate, litigator, and arbitrator for cross-border disputes. A traveler to eighty countries, he has lectured on five continents and published broadly on global matters. Joe has also represented firms and individuals in about two hundred securities arbitrations and court cases and is a nationally recognized expert in structured settlements.

Joe founded and led the firm's International Services Group for thirty years, serving now as counsel to this diverse, multi-lingual team. He founded PrivacyRules, a global alliance of technology and law firms dedicated to data privacy compliance, of which Frost Brown Todd is a U.S. member. As the Data Privacy Detective, Joe has posted about a hundred podcasts on this popular series, carried by major podcast platforms. His civic and charitable endeavors include major arts and faith organizations, a solar project in Colombia to lift the incomes of poor farmers, and summer reading camps for struggling youth from under-resourced neighborhoods. His first novel, *The Seventh Trumpet*, was released in June 2022.

Other Info About Joe

Experience

Global merger and acquisition work examples:



- Represented management team in \$200 million second round of private equity purchase of legal support company.
- Purchase and sale of America's largest spirits distillery by Trinidad company.
- Sale of U.S./U.K./Irish robotic monitoring business.
- Formation of first Ukraine/U.S. offshore reinsurance company.

International counseling and commercial advice for multinational software businesses, automotive parts suppliers, global candy maker, laser inventor, angel and development stage entrepreneurs.

Reorganization of multiple European entities of U.S. company for tax and operational efficiency.

Management of domestic and global distribution/agency/licensing agreements for medical products, software, machinery, food products and other goods and services.

Formation of U.S. entities for businesses from over 30 countries.

Joint venture and strategic alliance structuring in more than 30 countries.

Global personnel counseling, including tax aspects for U.S. and non-U.S. persons and entities.

Resolution of FCPA, USAID, Customs and OFAC claims against U.S. companies and company policies, procedures and training to prevent corruption.

Limited liability company formation and operating agreement negotiation.

Defense of hostile takeover battle (including litigation over constitutionality of Ohio corporate statutes).

Recovery of multiple \$ millions in Ponzi scheme, boiler room and other securities class and group actions.

Trial and settlement of over 200 securities disputes, including more than 100 FINRA arbitrations.

35-year representations in structured settlement industry; including service as expert witness for U.S. Government in

successful structured settlement criminal prosecution.

Founding chairman of PrivacyRules, an international alliance of tech and law firms focused on data privacy and cybersecurity.

Several Advisory Boards.

Education

Harvard Law School, J.D., 1973, *with honors*

Princeton University, A.B., 1970, *with honors*

Courts

U.S. District Court for the Southern District of Ohio

U.S. District Court for the Northern District of Ohio

U.S. District Court for the Eastern District of Kentucky

U.S. Court of International Trade

U.S. Court of Appeals for the Sixth Circuit (Life Member of Judicial Conference)

U.S. Court of Appeals for the Seventh Circuit

Recognition

Selected for inclusion in *Ohio Super Lawyers*® 2005–2022

The Best Lawyers in America®: International Arbitration – Commercial, 2011–2024; International Trade and Finance Law, 2005–2024, “Lawyer of the Year,” 2018

Outstanding Mentor Contribution Award Recipient, Alloy Growth Lab, 2023

Professional Affiliations

American Bar Association (International Law Section), 1975–present

Ohio State Bar Association

The Florida Bar

Japan American Society of Greater Cincinnati, Board Member,
President 2019–present

Union Internationale des Avocats

PrivacyRules Ltd., Founding Chairman

Adjunct Lecturer (International Business Transactions) University of
Cincinnati Law School, 1993–96

Multilaw (multinational association of 75+ independent law firms) –
Executive Council member (2005–2012), Chairman of Business
Development (2006–2011)

ABA Task Force on Litigation and the World Wide Web, 2000, Co-
Chair

ABA International Litigation Committee, Vice-Chair, 2002–04

Founding Chairman, Ohio State Bar Association International Law
Committee; Member

Public Investors Arbitration Bar Association, Member, 1996–2005

Southern Ohio District Export Council, Chairman (2001–2010),
Member

Founding President, Cincinnati–Kharkiv Sister Cities Project

Founding Chairman, Foreign Policy Leadership Council of Greater
Cincinnati

Co-organizer of Ohio–Ukraine Rule of Law Program

Chairman, India–US Business Network, 2010–2014

Founding Chairman, European–American Chamber of Commerce of
Greater Cincinnati (2007–08), Board member

French–American Business Association of Greater Cincinnati,
President (2006–07)

Chairman, Advisory Committee on Model Ohio Jury Instructions for
Securities Law (2010)

Chancellor, Diocese of Southern Ohio (Episcopal) 1998–present

Cincinnati/Hamilton County Public Library Foundation Director, Past President, 2009–2019

Cincinnati Ballet, Trustee, 2014–2020; Cincinnati Ballet Foundation, 2020–present

Music Hall Revitalization Company, Trustee, VP Finance Committee

Co-Founder, Summer Camp Reading (www.summertimecampreading.org)

Princeton University, Trustee, 1970–74

Ohio Historical Society, Trustee, 1974–78

Cincinnati Planning Commission, 1982–83

Charter Committee of Cincinnati, Chairman, 1982–86

The Literary Club, President, 2019–2020

The Writers' Circle, Member

DeToqueville Society/United Way, Member, through 2020

OMID USA – Board Member

Soler Solutions, Ltd. – Chairman

Past Civic Charitable Boards – Cincinnati Preservation Association, Miami Purchase Preservation Fund, Queen City Housing Corporation, Greater Cincinnati Tennis Association, Princeton Club of Southern Ohio, Queen City Foundation, Episcopal Community Services Foundation, Xavier University Williams College of Business, Center for International Business Advisory Board

Firm Committees

International Services Practice Group, former Group Leader

Ohio PAC Chair

Major Publications

["Protecting People from the Dark Side of 'Smart' Devices,"](#) co-authored with Michael Nitardy. Published by *Bringing Together the World's Lawyers* (August, 2019).

Presenter to NKITA on USMCA, March 2019

Impermanent partnerships: evaluating JVs, Financier Worldwide, November 2018 – quote included in article

Structured Settlements and Periodic Payment Judgments, ALM Media (First published in 1986 and updated every 6 months since)

Equity-Based Crowdfunding Outside the USA, 83 University of Cincinnati Law Review No. 2 (2014)

United States chapter of Joint Ventures, a Global Guide from Practical Law, Thomson Reuters (2015-17)

United States chapter of India Unleashed, Legally India, Global Legal Media Ltd. (2017)

United States chapter of International Disputes, Legally India, Global Legal Media Ltd. (2018)

Equity Crowdfunding and Crowdlending in the United States, Current Trends in Start-Ups and Crowdfunding, UIA LexisNexis Publications

Joint Ventures in United States, Practical Law/Thomson Reuters (2015-2017 and 2021 edition)

"UIA Project: Training for the Kurdistan Bar Association CLE Programme." *Fachteil Andere Rechtsgebiete* 45 (May 2013)

"UIA LexisNexis Publications: Compliance – Challenges and Opportunities for the Legal Profession" US Trade Sanctions: How the Complicated Regime of US OFAC Sanctions and The SDN Lists Work Together. pp 141-143

"Round sourcing," a chapter of International Law for CEO's, 2013, published by ExecSense.

Lecturer on international business topics (once a month average)

Over 50 posts at www.fbtchina.com

Featured Articles

[Data Privacy Detective Podcast – Episode 110: Dutch Treatment: The Netherlands & Tech Giants](#)

[Data Privacy Detective Podcast – Episode 109: India and Digital Data Protection](#)

[Data Privacy Detective Podcast – Episode 108: Identity Management](#)

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[Data Privacy Detective Podcast – Episode 105: Breached!](#)

[Data Privacy Detective Podcast – Episode 104: October 2022 Data Privacy News](#)

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[Data Privacy Detective Podcast – Episode 100: Spell-Jacking](#)

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[Data Privacy Detective Podcast – Episode 92: TikTok and Data Privacy](#)

[Data Privacy Detective Podcast – Episode 91: Data Privacy and Abortion](#)

[Data Privacy Detective Podcast – Episode 90: The Edge and Personal Data Privacy](#)

[Data Privacy Detective Podcast – Episode 89: Restaurants and Personal Data Privacy](#)

[Data Privacy Detective Podcast – Episode 88: India's Six-Hour Deadline to Report Cyberattacks to Government](#)

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[Data Privacy Detective Podcast – Episode 85: Japan's New Data Privacy Act, 4 Key Developments](#)

[Data Privacy Detective Podcast – Episode 84: The Role of EU Data Protection Officers](#)

[Data Privacy Detective Podcast – Episode 83: Ethical Hacking and Data System Assessments](#)

[Data Privacy Detective Podcast – Episode 82: India's Imminent Data Privacy Law](#)

[Data Privacy Detective Podcast – Episode 81: Quantum Computing and Data Privacy](#)

[Data Privacy Day 2022 – Top 5 Tracks of Data Privacy Detective Podcast](#)

[Data Privacy Detective Podcast – Episode 80: Backup and Privacy](#)

[Data Privacy Detective Podcast – Episode 79: Data Localization, the Case of Taiwan](#)

[Data Privacy Detective Podcast – Episode 78: Data Localization, the Case of Turkey](#)

[Data Privacy Detective Podcast – Episode 77: Data Localization, the Case of Singapore](#)

[Data Privacy Detective Podcast – Episode 76: Data Localization, the Case of Australia](#)

[Data Privacy Detective Podcast – Episode 75: Data Localization, the Case of Russia](#)

[Data Privacy Detective Podcast – Episode 74: Data Localization, the Case of India](#)

[Data Privacy Detective Podcast – Episode 73: Data Localization, China and Personal Privacy](#)

[Data Privacy Detective Podcast – Episode 72: Personal Privacy Within Your Home](#)

[Data Privacy Detective Podcast – Episode 71: Doxing and Kentucky's Pioneering Anti-Doxing Statute](#)

[Data Privacy Detective Podcast – Episode 70: Backup Copies – Preserving Your Privacy and Business Data](#)

[Data Privacy Detective Podcast – Episode 69: Negotiating with Digital Kidnappers](#)

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[Data Privacy Detective Podcast – Episode 62: TikTok and Privacy](#)

[Data Privacy Detective Podcast – Episode 61: How Not To Get Phished!](#)

[Video: How Not To Get Phished!](#)

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[China's New Export Control Law: An Overview](#)

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[Data Privacy Detective Podcast – Episode 53: Brazil's New Personal Data Privacy Law](#)

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[Data Privacy Detective Podcast – Episode 49 – Hong Kong: What Impact of the National Security Law?](#)

[Data Privacy Detective Podcast – Episode 48 – Colombia and Data Privacy](#)

[Data Privacy Detective Podcast Episode 47 – Cookies and California, Businesses Beware](#)

[Data Privacy Detective Podcast Episode 46 – Finland Leads The Way In The Secondary Use Of Health And Social Care Data](#)

[What do the New U.S.-Japan Trade Agreements Mean for Your Business?](#)

[Data Privacy Detective Podcast Episode 36 – Five Hot U.S. Data Privacy Developments](#)

[Data Privacy Detective Podcast Episode 35 – Hot Topics in Data Privacy – From the U.S. Front](#)

[Data Privacy Detective Podcast Episode 34 – When Employees Cooperate With Law Enforcement And Expose Personal Data](#)

[Data Privacy Detective Podcast Episode 33 – Streaming Data Flows: Key Findings from an Important 2019 Data Privacy Maturity Study](#)

[Data Privacy Detective Podcast Episode 32 – Discovering Personal Data: How the unknown becomes known](#)

[Data Privacy Detective Podcast Episode 31 – Data Incidents and Breaches: What mid-sized companies do when one hits](#)

[Data Privacy Detective Podcast Podcast Episode 30 – Good news for 2019 from Europe for US firms handling European personal data](#)

[India and Cars – Visions of the Future for America?](#)

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[Data Privacy Detective Podcast – Episode 28 – Russian Data Privacy and Protection](#)

[Data Privacy Detective Podcast – Episode 27 – Digital Authoritarianism](#)

[Data Privacy Detective Podcast – Episode 26 – How safe is the personal data you provide to state governments?](#)

[Data Privacy Detective Podcast – Episode 25 – Europe’s GDPR – Representatives and Data Protection Officers](#)

[Data Privacy Detective Podcast – Episode 24 – Internet Review Sites and Free Expression](#)

[Data Privacy Detective Podcast – Episode 23 – California’s New Data Privacy Law](#)

[Data Privacy Detective Podcast – Episode 22 – GDPR and non-EU Businesses](#)

[Data Privacy Detective Podcast – Episode 21 – GDPR is here](#)

[Data Privacy Detective Podcast – Episode 20 – China’s New Data Privacy Standards](#)

[Data Privacy Detective Podcast – Episode 19 – The EU/U.S. and Swiss Privacy Shield](#)

[Data Privacy Detective Podcast – Episode 18 – How businesses outside the EU can comply with the GDPR](#)

[Data Privacy Detective Podcast – Episode 17 – Consent: The meaning of it under GDPR](#)

[Data Privacy Detective Podcast – Episode 16 – Lawful Processing of Personal Data under the GDPR](#)

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[Data Privacy Detective Podcast – Episode 14 – Controllers and Processors](#)

[Data Privacy Detective Podcast – Episode 13 – Does the GDPR apply to a business outside the European Union?](#)

[Data Privacy Detective Podcast – Episode 12 –The GDPR is Coming](#)

[Mexico Signs International Centre for Settlement of Investment Disputes Convention](#)

[Data Privacy Detective Podcast – Episode 11 – Tech Support Scams](#)

[Data Privacy Detective Podcast – Episode 10 – Cybersecurity & IoT](#)

[Data Privacy Detective Podcast – Episode 9 – Phishing – How to Avoid Being Hooked](#)

[Data Privacy Detective Podcast – Episode 8 – FBI CyberAlert about massive attack, July 25, 2017 – so what do we do?](#)

[To Disclose or Not: Search Warrants for Data Stored Overseas](#)

[Data Privacy Detective Podcast – Episode 7 – Big Data and Your Personal Privacy](#)

[Data Privacy Detective Podcast – Episode 6 – Facial Recognition Technology and Our Privacy](#)

[Data Privacy Detective Podcast – Episode 5 – Top Tips On Protecting Your Data](#)

[Data Privacy Detective Podcast – Episode 4 – Your Personal Checklist for CyberSecurity](#)

[Data Privacy Detective Podcast – Episode 3 – The Battleground of Data and Disclosure](#)

[Data Privacy Detective Podcast – Episode 2 – Google and European Data Privacy](#)

[Data Privacy Detective Podcast – Episode 1 – Data Privacy Starts with You](#)

[It's official – EU approves Privacy Shield](#)

[China stakes its claim on regulating Internet Advertising – Draft rules issued](#)

[What Financial Institutions Need To Know About IRS Form 1042-S](#)

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