Jan de Beer

Partner

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325 West Main Street
Suite 301
Lexington, KY 40507

Industries

Consumable Goods

Manufacturing

Mobility

Supply Chain

Practice Areas

Corporate Law

Franchise & Distribution

German Desk

International Services

Latin America Desk

Tax

Trade & Foreign Law

Bar Memberships

Kentucky

Languages

Afrikaans

Dutch

English

Flemish

Jan is the Partner-In-Charge of FBT Gibbons' Lexington office. He concentrates his practice in the area of international regulation and trade with a particular focus on import and export matters, customs regulations, labeling requirements, and transaction licensing. Jan has significant experience in counseling clients as to their responsibilities under the Foreign Corrupt Practices Act ("FCPA") and export licensing obligations under the Department of Commerce's Export Administration Regulations ("EAR") and the Department of State's International Traffic In Arms Regulations ("ITAR").

In addition, Jan advises companies and individuals in matters relating to U.S. embargoes and sanctions, with experience in both the voluntary disclosure of violations and obtaining appropriate licenses for international transactions. He also assists companies importing goods into the United States with customs law issues, including classification and valuation of products; Customs duty protests; and country of origin and other labeling requirements.

Other Info About Jan

Experience

Assisted defense article manufacturers with international trade compliance issues, including: (1) compliance with the International Traffic in Arms Regulations ("ITAR") and registration hereunder; and (2) performing general export compliance audits and filing of Voluntary Disclosures for export violations.

Worked to obtain export licenses from the Bureau of Industry and Security for the export of U.S. products and technology.

Assisted with the creation and implementation of a FCPA policy and attendant procedures for a U.S. exporter.

Created and assisted with the implementation of an International Trade Compliance Plans for U.S. manufacturers.

Prepared Commodity Jurisdiction Requests with both the Directorate of Defense Trade Controls and Bureau of Industry and Security to obtain appropriate classification for exported products.

Assisted a client with the licensing of a proposed sale of medical equipment and supplies to hospitals in the Middle East.

Assisted numerous clients with filing Voluntary Disclosures with the Office of Foreign Assets Control, Directorate of Defense Trade Controls, and Bureau of Industry Security for export compliance violations.

Led on-site export compliance training seminars to company officers, directors, and employees.

Assisted with the international service of process and procurement of evidence under (1) the Hague Convention on the Service of Abroad of Judicial and Extra-Judicial Documents in Civil and Commercial Matters; and (2) the Hague Convention on Taking Evidence Abroad in Civil or Commercial Matters.

Assisted in the representation of a client before both the International Trade Administration and International Trade Commission in numerous antidumping proceedings, including: (1) a Changed Circumstance Review; (2) a Five-Year Sunset Review of the Antidumping Order; and (3) administrative reviews.

Education

University of Virginia School of Law, J.D., 2000

University of Virginia, B.A., 1996
Jefferson Scholar

Courts

United States District Court for Western District of Kentucky, 2001

United States District Court for Eastern District of Kentucky, 2001

United States Court of International Trade, 2011

Recognition

The Best Lawyers in America®: Corporate, 2026-2027

Law360's Top Ten International Trade Attorneys Under 40 to Watch, 2010

Professional Affiliations

American Bar Association

Kentucky Bar Association

Fayette County Bar Association

Kentucky World Trade Center

Civic Activities

Kentucky World Trade Center, Board Member

University of Virginia Club of Lexington, President 2000-2013

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Trump Administration Formally Triggers NAFTA Renegotiation

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