Jamie Brodsky

Partner

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Industries

Finance

Regional & Community Banks

Practice Areas

Commercial Finance

Bankruptcy & Restructuring

Real Estate

Bar Memberships

Kentucky

California

Jamie works with national, regional, and community banks, as well as strategic and financial investors, providing valuable guidance on secured and unsecured credit facilities and out-of-court workouts across the country. He has deep knowledge and experience counseling clients and finding creative solutions in asset-based lending transactions, C&I finance, commercial real estate lending, and syndicated and participated loan facilities. Jamie also is Vice Chair of the Finance Industry Team.

Jamie's practice touches a wide variety of industries and businesses, including energy, entertainment, manufacturing, and retail sectors. He serves as outside counsel to the Kentucky Economic Development Finance Authority which provides financial support to companies throughout Kentucky by offering an array of financial assistance and tax credit programs. In addition, Jamie is actively involved in the venture capital community in Kentucky and represents Commonwealth Seed Capital and Kentucky Science and Technology Corporation, organizations that make debt or equity investments in early-stage Kentucky business entities to facilitate the commercialization of innovative ideas and technologies.

For his many legal accomplishments, Jamie is currently recognized as the Lawyer of the Year in Banking and Finance by The Best Lawyers in America® and is also recognized as a top lawyer in his space by *Chambers* USA and Kentucky Super Lawyer. In 2017, he became the first practicing attorney to be recognized with a Best in

Finance award by *Business First of Louisville*.

Other Info About Jamie

Experience

Structured Finance; Real Estate Financing
Represented bank client in $40 million credit facility used by the borrower to finance accounts receivable and inventory in connection with its manufacturing business located in Tennessee, and a $6 million real estate facility used to acquire certain real property located in Tennessee.

Real Estate and Construction Finance – Multi-Purpose Commercial Space
Represented bank client in connection with its financing of a $100 million multi-purpose development located in downtown Lexington. The project included the construction of an underground parking garage, office building, residential suites and commercial space.

Real Estate Finance – Medical Office Building
Represented bank client in a $48 million credit facility used to finance the construction of a pediatric hospital owned and operated by an affiliate of the University of Louisville.

Commercial & Industrial Lending
Represented bank client in the documentation, negotiation and participation $12 million asset-based lending facility used by borrowing group in connection with its tobacco and convenience store operations.

Commercial & Industrial Lending
Represented bank client in the documentation and negotiation of multiple credit facilities totaling more than $25 million to a dental holding company and 150 related entities used by the borrowing group for general working capital purposes and acquisition needs.

Real Estate Finance – New Market Tax Credit Financing
Represented bank client in financing to a national non-profit organization utilizing new market tax credits to finance the construction of an 80,000 square foot facility including a primary

care health facility, youth and community outreach venues, health and wellness areas, and administrative offices in Evansville, Indiana.

Real Estate Finance – Hospitality
Represented bank client in a $26 million credit facility used to finance the construction of an AC Hotel by Marriott and parking garage in Louisville, Kentucky. His representation included negotiation and documentation of a multi-level intercreditor agreement among the subordinated lending group, one of which provided financing under the EB-5 investment program.

Real Estate Finance – Entertainment
Represented bank client in the documentation and negotiation of two credit facilities totaling $20 million used to finance the acquisition, improvement and construction of movie theater complexes located in Texas.

Real Estate Finance – Multifamily
Represented bank client in a $26 million credit facility used to finance the acquisition, improvement and construction of a multi-unit apartment complex located in Jeffersonville, Indiana.

Floor Plan and Real Estate Finance – Automobile Dealerships
Represented bank client in a $70 million floor plan credit and related real estate facilities used to finance the borrowing group's automobile dealerships in Pennsylvania.

Syndication
Represented administrative agent and lead bank in the documentation and negotiation of syndicated credit facilities totaling $57 million used by the borrowing group for overall corporate restructure, the acquisition and improvement of two river cruise ships to add to their existing fleet, the refinance of outstanding debt and for general working capital purposes.

Emerging Business and Venture Capital
Represented fund that makes convertible debt and preferred equity investments in early-stage Kentucky business entities to facilitate the commercialization of innovative ideas and technologies.

Intellectual Property and Licensing
Represented software services company that provides management and IT solutions for financial institutions, designed to improve efficiency and compliance with federal regulations in connection with seed round and subsequent financings involving a national private equity fund.

Economic Incentives
Currently represent state economic development cabinet in the documentation and negotiation of tax incentives under the Kentucky Business Investment Program, which is designed to assist companies in establishing or expanding operations in Kentucky, and the Kentucky Small Business Credit Initiative, which is designed to generate jobs and increase the availability of credit to small businesses by reducing the risk assumed by participating lenders in Kentucky.

Venture Capital – Technology and Life Science
Represented a fund making seed round and early-stage investments in companies dedicated to science and technology innovation. The corporation focuses on developing and managing creative initiatives in education, economic competitiveness and scientific research.

Equine Financing
Represented bank client in multiple secured credit facilities in excess of $20 million used to finance the obligors' equine operations throughout the United States.

Education

University of California Los Angeles, J.D., 1999

University of California Los Angeles, B.A., 1996, *summa cum laude*

Courts

U.S. Bankruptcy Court, Eastern District of Kentucky

U.S. Bankruptcy Court, Western District of Kentucky

Recognition

The Best Lawyers in America® 2023 Banking and Finance "Lawyer of the Year" in Louisville

The Best Lawyers in America®, Banking and Finance, 2013-2027; Bankruptcy and Creditor Debtor Rights/Insolvency and Reorganization, 2013-2027

Selected to Kentucky Super Lawyers, 2013-2026

Chambers USA, Corporate/M&A, 2014-2025; Real Estate, 2023-2026

Legal 500 US City Elite – Kentucky, Corporate and M&A, 2026

Business First of Louisville, Best in Finance award, 2017

Professional Affiliations

Kentucky Bar Association

California Bar Association

Louisville Zoo, Board of Directors and General Counsel

Civic Activities

March of Dimes, Executive Leadership Team

Make-A-Wish Foundation, former Board Member

Presentations

"Lender Liability Claims: Preventing & Prevailing on Them," Presenter, 2019

"Lender Issues in a Troubled Economy – Working with Distressed Borrowers and Avoiding Potential Pitfalls," 2016-2018

"Tax Credits, Government Loans, Government Guarantees and Other Incentives Available to Businesses," 2014-2018

"Arranging Financing for a Business Acquisition/New Business Venture (Venture Capital Funding, Bank Financing, Tax Incentives and Other Financing Options)," 2016

"Use of Collateral and Guarantees to Increase Likelihood of Repayment of Loans," 2016

Featured Articles

Shadow Banking and Private Credit: What It Is, Why It's Used, and Why It's in the News