Eric Baker

Partner

ebaker@fbtgibbons.com | 317.237.3886

111 Monument Circle
Suite 4500
Indianapolis, IN 46204

Industries

Manufacturing

Mobility

Supply Chain

Practice Areas

Private Equity & Venture

Acquisitions & Divestitures

Corporate Law

Mergers & Acquisitions

Outside General Counsel Services

Securities & Corporate Governance

Bar Memberships

Indiana

Eric understands the business, regulatory, environmental and economic challenges facing companies today; he spent 20 years serving as general counsel in the transportation industry, during which time he was also president of an international transportation operating division. As a former corporate officer and general counsel, Eric was involved in determining the strategic direction of companies, managing the different parties involved in the supply chains domestically and internationally for the businesses and their clients, reviewing and managing legal matters, and reviewing and drafting commercial contracts.

Eric's focus as Chair of the firm's Supply Chain Industry Team and as a member of FBT Gibbons' Private Equity and Venture Capital Industry Team is on mergers and acquisitions, corporate transactions and general corporate and regulatory compliance matters, international and domestic commercial real estate (warehousing and distribution centers), international licensing and authorized representative agreements, and assisting clients with their supply chain needs in all facets of their supply chains, including ocean, air, ground, and rail transportation. Eric also speaks frequently on tariffs, supply chain challenges, infrastructure investment, and the USMCA and guides clients with cross-border and international supply chain matters and foreign direct investment both in the Americas and internationally.

Eric is also President of Transaction Expeditors (TE), a wholly-owned subsidiary of FBT Gibbons. TE is a strategic technology & innovation company with deep experience in the insurance, transportation and mergers & acquisition verticals. TE offers AI-enabled contract review and redlining solutions that help

companies do more with less. TE makes contract review easier and helps companies close deals faster utilizing people, process & technology.

Other Info About Eric

Education

Valparaiso University School of Law, J.D., 1996

Indiana University, B.A., 1990

Recognition

The Best Lawyers in America®, Corporate, 2021-2027

Legal 500 US City Elite – Indianapolis, Corporate and M&A, 2026

Professional Affiliations

Indiana State Bar Association

American Trucking Association

Transportation Lawyers Association

Conference of Freight Counsel

Indiana Motor Truck Association

Truckload Carriers Association

Presentations

FBT Connect™ Manufacturing: Nearshoring Outlook; Presentation, April 2025

Leveraging AI to Reduce Transportation Risk; Presentation, May 2023

Mergers & Acquisitions I: From the Beginning; Presentation

Mergers & Acquisitions II: Due Diligence, Timing & Process; Presentation

Mergers & Acquisitions III: Representations and Warranties; Presentation

Mergers & Acquisitions IV: The Closing; Presentation

Legal Issues Facing Refrigerated Transport, Truckload Carriers Association, Traverse City, Michigan, July 29, 2022

Life, Liberty, and Pursuant of . . . a New Transportation Company! The Nuts and Bolts of the M&A Process for Transportation Clients, Transportation Lawyers Association, Williamsburg, VA, May 14, 2022

Take Me Out to the Ball Game: The Challenges and Risks Faced by Carriers, Brokers, and Freight Forwarders in 2018 – Risk Management and Legal Strategies that Affect Clients in the Transportation Sector, Transportation Lawyers Association; Orlando, FL, May 3, 2018

Raising Capital to Support Growth, Indiana Motor Truck Association Annual Convention; Indianapolis, IN, November 4, 2017

Building Owner Operators for the Longhaul, Indiana Motor Truck Association, April 24, 2017

The Inevitable Class Action: Preparing for, Defending and Recovering from Potential, Company Calamity, Association of Corporate Counsel, Chicago, IL, November 2, 2016

Negotiating and Drafting Third-Party Logistics Provider Agreements Stafford; Webinar, June 8, 2016

Major Publications

"The Unexpected Consequences of Nearshoring," *Supply Chain Brain,* December 8, 2025, https://www.supplychainbrain.com/articles/42946-watch-the-unexpected-consequences-of-nearshoring

"Shutdown Lessons Reshape Supply Chain Playbook," Plastics Today, December 1, 2025, Shutdown Lessons Reshape Supply Chain Playbook

Featured Articles

Regulatory Evolution: Normalizing Uncertainty and Building Resilience in the Automotive Supply Chain

Credit Bureau Pulls in Employment: State Law Limitations and Their Effect on Motor Vehicle Records

Supply Chain Contract Renewals – An Opportunity Missed?

Navigating Nearshoring: Recent Trends and Future Outlook

Global Supply Chains under Increased Cyber Threats

Bi-Partisan Legislation Could Give Truckers New Access to Bathrooms

U.S. Supreme Court Denies Review of California Assembly Bill 5

DOT Extends Emergency Declaration to August 31, 2022

DOT Adds Fuel Products to Emergency Declaration

FMCSA Extends Waiver Regarding Third Party CDL Skills Test Examiners

FMCSA Extends and Amends National Emergency Declaration

Withdrawal of Department of Labor Opinion Letters on Implementation of Safety Measures and Reclassification

Frost Brown Todd Attorneys Close International Acquisition

FMCSA Hours of Service Rules Changes Coming Soon

FMCSA Issues Waiver on Pre-Employment Drug and Alcohol Testing

FMCSA Expands Remote Safety Compliance Reviews

FMCSA Extends Limited Regulatory Relief Waiver

FMCSA Issues Guidance on Drug and Alcohol Testing

DOT Issues 3-Month Waiver of Certain Regulations for CLP Holders

DOT Issues Waiver for CDL and CLP Holders

DOT Suspends Safety Rules for Coronavirus Relief Efforts

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