



Eric Baker

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Industries

Manufacturing

Mobility

Supply Chain

Practice Areas

Private Equity & Venture

Acquisitions &
Divestitures

Corporate Law

Mergers & Acquisitions

Outside General Counsel
Services

Securities & Corporate
Governance

Solutions

Data Centers

Bar Memberships

Indiana

Eric understands the business, regulatory, environmental and economic challenges facing companies today; he spent 20 years serving as general counsel in the transportation industry, during which time he was also president of an international transportation operating division. As a former corporate officer and general counsel, Eric was involved in determining the strategic direction of companies, managing the different parties involved in the supply chains domestically and internationally for the businesses and their clients, reviewing and managing legal matters, and reviewing and drafting commercial contracts.

Eric's focus as Chair of the firm's Supply Chain Industry Team and as a member of FBT Gibbons' Private Equity and Venture Capital Industry Team is on mergers and acquisitions, corporate transactions and general corporate and regulatory compliance matters, international and domestic commercial real estate (warehousing and distribution centers), international licensing and authorized representative agreements, and assisting clients with their supply chain needs in all facets of their supply chains, including ocean, air, ground, and rail transportation. Eric also speaks frequently on tariffs, supply chain challenges, infrastructure investment, and the USMCA and guides clients with cross-border and international supply chain matters and foreign direct investment both in the Americas and internationally.

Eric is also President of [Transaction Expeditors](#) (TE), a wholly-owned subsidiary of FBT Gibbons. TE is a strategic technology & innovation company with deep experience in the insurance, transportation and mergers & acquisition verticals. TE offers AI-enabled contract review and redlining solutions that help

companies do more with less. TE makes contract review easier and helps companies close deals faster utilizing people, process & technology.

Other Info About Eric

Education

Valparaiso University School of Law, J.D., 1996

Indiana University, B.A., 1990

Recognition

The Best Lawyers in America®, Corporate, 2021–2027

Legal 500 US City Elite – Indianapolis, Corporate and M&A, 2026

Professional Affiliations

Indiana State Bar Association

American Trucking Association

Transportation Lawyers Association

Conference of Freight Counsel

Indiana Motor Truck Association

Truckload Carriers Association

Presentations

FBT Connect™ Manufacturing: Nearshoring Outlook; Presentation, April 2025

Leveraging AI to Reduce Transportation Risk; Presentation, May 2023

Mergers & Acquisitions I: From the Beginning; Presentation

Mergers & Acquisitions II: Due Diligence, Timing & Process; Presentation

Mergers & Acquisitions III: Representations and Warranties;
Presentation

Mergers & Acquisitions IV: The Closing; Presentation

Legal Issues Facing Refrigerated Transport, Truckload Carriers
Association, Traverse City, Michigan, July 29, 2022

Life, Liberty, and Pursuant of . . . a New Transportation Company!
The Nuts and Bolts of the M&A Process for Transportation Clients,
Transportation Lawyers Association, Williamsburg, VA, May 14, 2022

Take Me Out to the Ball Game: The Challenges and Risks Faced by
Carriers, Brokers, and Freight Forwarders in 2018 – Risk
Management and Legal Strategies that Affect Clients in the
Transportation Sector, Transportation Lawyers Association; Orlando,
FL, May 3, 2018

Raising Capital to Support Growth, Indiana Motor Truck Association
Annual Convention; Indianapolis, IN, November 4, 2017

Building Owner Operators for the Longhaul, Indiana Motor Truck
Association, April 24, 2017

The Inevitable Class Action: Preparing for, Defending and Recovering
from Potential, Company Calamity, Association of Corporate
Counsel, Chicago, IL, November 2, 2016

Negotiating and Drafting Third-Party Logistics Provider Agreements
Stafford; Webinar, June 8, 2016

Major Publications

"The Unexpected Consequences of Nearshoring," *Supply Chain
Brain*, December 8, 2025,

<https://www.supplychainbrain.com/articles/42946-watch-the-unexpected-consequences-of-nearshoring>

"Shutdown Lessons Reshape Supply Chain Playbook," *Plastics
Today*, December 1, 2025, [Shutdown Lessons Reshape Supply Chain
Playbook](#)

Featured Articles

[Regulatory Evolution: Normalizing Uncertainty and Building Resilience in the Automotive Supply Chain](#)

[Credit Bureau Pulls in Employment: State Law Limitations and Their Effect on Motor Vehicle Records](#)

[Supply Chain Contract Renewals – An Opportunity Missed?](#)

[Navigating Nearshoring: Recent Trends and Future Outlook](#)

[Global Supply Chains under Increased Cyber Threats](#)

[Bi-Partisan Legislation Could Give Truckers New Access to Bathrooms](#)

[U.S. Supreme Court Denies Review of California Assembly Bill 5](#)

[DOT Extends Emergency Declaration to August 31, 2022](#)

[DOT Adds Fuel Products to Emergency Declaration](#)

[FMCSA Extends Waiver Regarding Third Party CDL Skills Test Examiners](#)

[FMCSA Extends and Amends National Emergency Declaration](#)

[Withdrawal of Department of Labor Opinion Letters on Implementation of Safety Measures and Reclassification](#)

[Frost Brown Todd Attorneys Close International Acquisition](#)

[FMCSA Hours of Service Rules Changes Coming Soon](#)

[FMCSA Issues Waiver on Pre-Employment Drug and Alcohol Testing](#)

[FMCSA Expands Remote Safety Compliance Reviews](#)

[FMCSA Extends Limited Regulatory Relief Waiver](#)

[FMCSA Issues Guidance on Drug and Alcohol Testing](#)

[DOT Issues 3-Month Waiver of Certain Regulations for CLP Holders](#)

[DOT Issues Waiver for CDL and CLP Holders](#)

[DOT Suspends Safety Rules for Coronavirus Relief Efforts](#)

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