Timothy E. Wieher

Partner

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Industries

Finance

Regional & Community Banks

Practice Areas

Commercial Finance

Consumer Financial Services & Protection

German Desk

International Services

Real Estate

Bar Memberships

Illinois

Ohio

Tim focuses his practice on a variety of complex commercial finance, real estate and real estate finance matters, including acquisitions and dispositions, leasing transactions, representing borrowers and lenders in commercial lending and real estate financing transactions, and representing clients in joint venture transactions. Tim has extensive experience representing property owners, asset managers and investors in connection with the development, redevelopment, sale, acquisition and leasing of retail, industrial, and mixed-use properties. His extensive experience includes representing clients in all facets of commercial real estate, with a market-leading expertise in retail triple net leasing and sale-leaseback transactions. Tim is a member of the firm's commercial finance and real estate practice groups, and is an active member of the firm's Financial Industry Services Team.

Tim is best known for providing practical legal guidance in complex transactions for sophisticated clients based on real-world operational experience and understands his clients' needs from their perspective. He is focused on providing world-class legal counsel in a cost-effective and efficient manner. Throughout his career, Tim has been involved in many complex and high-value transactions, providing thought-leadership and guidance through significant business challenges.

Tim previously served as general counsel and chief compliance officer for an innovative FinTech leader in the business finance industry that has funded more than $7 billion working capital to its commercial customers. He has held several high-level positions during his tenure at GE Capital, last serving as the chief compliance officer for GE Capital's direct segment, which provided billions of

dollars of capital to businesses of all types throughout North America. Tim regularly assists clients with consumer financial services and regulatory and compliance matters.

Other Info About Tim

Experience

Routinely serves as outside counsel to a publicly traded real estate investment trust (REIT) in real estate acquisitions, portfolio transactions, financing and divestures, with the total value exceeding $1,000,000,000. Additionally, represented this client in a complex investment and joint venture transaction with one of the largest investment funds in the world, which had a total value in excess of $500,000,000.

Represents high-growth retail company in various types of sale-leaseback, reverse build to suit and similar leasing transactions, with an aggregate value in excess of $750,000,000.

Represent publicly traded investment fund in the acquisition and sale-leaseback of big-box retail stores on a nation-wide basis, having an aggregate value in excess of $400,000,000.

Represent industrial property platform of a publicly traded company in multiple acquisition and sale transactions, including the sale of a $149,000,000 portfolio of industrial buildings to one of the largest investment banks in the world and the sale of a $126,000,000 portfolio of industrial buildings to a publicly traded REIT.

Represented a privately held borrower in the FinTech space to recapitalize the company, which included amending and restructuring its $40 million corporate credit facility, its $250,000,000 warehouse facility, and multiple warrants for various classes of both common and preferred equity. In connection with the recapitalization, the firm also restructured the employee equity plan. The lender was a New York-based private equity firm.

Represented administrative agent bank in a syndicated credit facility for loans in excess of $150,000,000.

Represented bank in a $15,000,000 subscription line of credit for a private equity fund.

Represent oil and gas company in negotiating its $40,000,000 revolving credit facility with a national bank.

Represent fintech lender in establishing its initial bank partnership program and negotiating the program agreement.

Advised retail company in connection with its consumer lending programs (which fund nearly $1B per year) with various financial institutions and banks.

Advise consumer retail company regarding it regulatory requirements for its financing programs.

Prepare compliance program for fintech lender to meet regulatory and bank partner requirements.

Established consumer financial regulatory program for retail company engaged in consumer financing services.

Advised BNPL (Buy Now Pay Later) fintech regarding consumer regulatory obligations and development of its financial services regulatory compliance program.

Represent cutting-edge payments company with regard to regulatory matters, including development of the client's compliance management system.

Represent start-up small business lender, including licensing issues, loan documentation and compliance and regulatory policies.

Counseled fintech lender with regard to state licensing laws for innovative automobile refinancing product.

Education

Loyola University Chicago, J.D. with Federal Tax Certificate, 2005

Loyola University Chicago, LLM Tax Law, 2008

Loyola University Chicago, M.S. Accountancy, 2010

Northwestern University Kellogg School of Management, M.B.A., 2013

Southern Illinois University at Carbondale, B.S. Aviation Management, 2000

Southern Illinois University at Carbondale, A.A.S. Aviation Flight, 1999

Courts

U.S. District Court, Northern District of Illinois

Recognition

Rising Star, Ohio Super Lawyers, Tax Law, 2009

Recipient, GE Capital Americas Legal Value Award, 2012

Recipient, Corporate Finance Leadership Award, 2011

Recipient, GE Capital Americas Legal Department "Rookie of the Year" Award, 2011

Featured Articles

Fuel Supply Agreements in Convenience Store and Gas Station Sale-Leasebacks: What REIT Investors Need to Know

The Hidden Trap: How Transfer Taxes Can Sneak Up on Lease Transactions

Commercial Leasing in Ohio: The Case for Strict Compliance

Commonly Negotiated Provisions in a Sale-Leaseback Lease Agreement

Commonly Negotiated Provisions in a Sale-Leaseback Purchase and Sale Agreement

Integrating Sale-Leaseback Transactions with Mergers and Acquisitions: A Value-Maximization Strategy

How Investors Use 1031 Exchanges and Sale-Leasebacks to Maximize Returns and Preserve Capital

Reverse Build-to-Suit: Sale Leaseback Transaction with a Twist

Breaking Down Sale-Leaseback Transactions

How Lenders Should Prepare for Crypto as Collateral

New Year, New Credit Score? CFPB Issues Contested Final Rule for Credit Reporting on Medical Debt

Taking Out the Junk (Fees): The Consumer Financial Protection Bureau's Proposed Rule Affecting Bank Accounts

Oklahoma Law Creates Additional Burden to Purchasing Property in the State

Florida Places Restrictions on Real Estate Acquisitions by Certain Foreign Entities

Operational Considerations for Implementation of the California Commercial Lender Disclosure Law

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